

Category Manager - eCommerce - The Body Shop
 M.H. Alshaya Co. - Kuwait

You will be responsible for driving the success of the online categories through the effective merchandising and trading of online products for brands in the operating markets, delivering world class product presentation and merchandising of products within their specified categories, as well as, supporting the development and provision of KPI reporting

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Operations Manager
 Independent Food Company
 Kuwait

You will be responsible for ensuring that all reporting & control procedures in the operations, customer service, quality of production, hygiene and cleanliness standards, maintenance & general administration are completed & in place according to company's policy and chain operation manual, as well as, maintaining high quality products by ensuring compliance with all operations procedures.

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Vice President Wealth Management
 S.O.S. HR Solutions - Kuwait

You will be responsible for contributing to the formulation of business plans and budget for the Wealth Management function in line with the strategy to ensure effective performance and achievement of business objectives, as well as, ensuring preparation of the required formalities, forms, and paperwork which will be extended to clients.

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CEO - Restaurant Group - Middle East
 COREcruitment - Kuwait

You will be responsible for leading the development of the entire Food division across multiple countries, ensuring the divisions' objectives, programs and plans are fully aligned to the company's development strategy as per budget, delivering positive results on each individual brands, achieving targets in line with budgets, as well as, leading and developing a team of Senior Directors.

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Regional Head of Operations
 PSE Global Recruitment
 Kuwait

You will be responsible for leading, defining, developing and implementing Company operational strategy across all operating regions, developing annual business plan with detailed activities to follow during the fiscal year, working closely with the business leaders to best optimize the overall business strategy, as well as, closely involved with the CRM system.

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Head of ICT Architecture & Business Intelligence
 Michael Page Intl Ltd - Kuwait

You will be responsible for leading the ICT architecture strategy and innovation, evaluation of the existing systems and technologies and development of strategic solutions and blueprints to solve stated business challenges, within the network, as well as, working with stakeholders, both management level and SME level across the organization.

Apply Now [JB3357817](#)

Nursing Supervisor
 Dar Al-Shifa Hospital
 Kuwait

You will be responsible for supervising the provision of quality nursing care given at the facility, maintaining the quality and adequacy of nursing, contributing in coordinating nursing and training programs, as well as, recognizing and assisting in solving professional, administrative and supervisory problems in assigned areas.

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Decision Science - Analytics Manager - Mackenzie Jones
 Kuwait

You will be responsible for developing credit risk scoring and underwriting models across all product lines, responding to ad-hoc analysis requests from the business functions, developing next generation tools to reduce scorecard development time, as well as, utilizing customer information and behavioural scoring models to enhance collection.

Apply Now [JB3356932](#)

Group Leader - Building & Infrastructure
 SNC Lavalin - KSA

You will be required to have resource utilization and team management skills, competent in planning and cost effectively completing architectural projects, as well as, providing technical support and developing new processes through ongoing monitoring, defect determination and improvement solutions.

Apply Now [JB50081918](#)

Project Director - High Rise Buildings - Dar Al Riyadh
 KSA

You will be responsible for planning, executing, and finalizing Project according to strict deadline and within budget, this includes acquiring resources and coordinating the efforts of team members in order to deliver Project according to the plan, as well as, defining the Project objectives and oversee the quality control throughout its life cycle.

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Senior Customer Care Executive - Gulf International Bank (GIB) - KSA

You will be responsible for receiving customer complaints, evaluating and investigate, following up for resolving and arranging for satisfactory resolutions with all involved parties, as well as, ensuring the effective usage of Complaints Handling System (CRM) to ensure complaints are captured and treated properly at all channels.

Apply Now [JB3359861](#)

Senior Manager/Director - TAS
 Ernst & Young
 KSA

You will be responsible for evaluating historical and pro forma financial information and identifying trends and fluctuations that may impact cash flow requirements and deal valuation, identifying issues for purchase price reductions, deal structuring, or deal termination and communicating advice to clients.

Apply Now [JB3359712](#)

Sales/Business Development Manager - A27Doc
 UAE

You will be responsible for prospecting, educating, qualifying, and generating interest for Sales opportunities, meeting prospective clients, executing effective product demonstrations, emphasizing product features and benefits with focus on the value of the solution, as well as, following up with prospective clients and an expert in closing deals.

Apply Now [JB3360526](#)

Associate Director of Enrollment - Hull Intl. Business School - UAE

You will be responsible for assisting the Director of Enrollment with the definition, and implementation of a go-to-market strategy to recruit internationally minded, senior executive students for our Executive MBA program across the Middle East and Africa region, as well as, representing the school at various fairs, conferences, and events

Apply Now [JB3360314](#)

Export Manager - MENA Region - Murjan Trading
 UAE

You will be responsible for developing clientele by researching and targeting relevant industry and market for new business in MENA, identifying potential business deals by contacting potential customers, discovering and exploring opportunities, as well as, identifying potential business opportunities by analyzing market strategies

Apply Now [JB3360061](#)

Opening for Legal Advisor
 Teknip Technologies
 UAE

You will be responsible for providing professional support and advice to the MD as required, providing proactive legal assistance and advice on various legal issues like commercial contracts, dispute resolution, government funding, agreements, regulatory, employment, and governance, as well as, working with other members on particular projects.

Apply Now [JB3360411](#)

Security Manager, AFGR, Doha Festival City
 Al Fullaim Group - Qatar

You will be responsible for planning & managing traffic, security, parking execution during events, coordination with City Management, Police, Civil Defence, confirming monthly security attendance, ensuring that mall security strategy and major retailers are inline at all time, regular follow ups on incidents preventative actions, as well as, preparing analysis reports on incidents within the mall

Apply Now [JB3361211](#)

Alternate Site Manager
 WRSS
 Qatar

You will be responsible for managing basic support services and accompanying labor force for assigned location, managing small team of U.S. nationals supervising skilled, semi-skilled foreign and local nationals, ensuring that all requirements are met as defined in the Performance Work Statement, as well as, communicating new requirements, concerns, and issues to PMO for resolution.

Apply Now [JB50081891](#)

Group CFO
 Charterhouse
 Qatar

You will be responsible for accounting, finance, forecasting, strategic planning, job costing, legal, property management, deal analysis and negotiations, as well as, providing leadership in the development of a continuous evaluation of short and long-term strategic financial objectives and ensuring credibility of the Finance group.

Apply Now [JB50081746](#)

IOPC Fund Coordinator
 Fircroft
 Qatar

You will be responsible for developing accounting records and other appropriate evidence to show/ establish the amount of quantifiable economic loss or damage in the claim in order to claim compensation from the ship owner/ insurer and the fund, as well as, analysing probable loss of earning suffered by the owner of the property as a result of their property contaminated.

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