

B2B Supervisor
 The Sultan Center
 Kuwait

You will be responsible for listening to and gaining a clear understanding of customers' businesses and requirements, attending team meetings, sharing best practice with colleagues and training them, as well as, maintaining and developing relationships with existing customers in person and via telephone calls and emails.

Apply Now [JB3440125](#)

Sales Manager
 Holiday Inn Kuwait Downtown
 Kuwait

You will be responsible for monitoring competitors activities and assisting in marketing intelligence, referring sales leads to appropriate personnel within the InterContinental Hotels Group, as well as, selling to new, existing and prospective customers considering goals set forth in the sales strategy and negotiating optimum rate for the benefit of the business.

Apply Now [JB3439953](#)

Subcontracts Manager
 Vectrus
 Kuwait

You will be responsible for ensuring Subcontracts compliance on corporate policies, legal issues, FAR guidelines, and customer support, working directly for the Senior Manager of Procurement, Materials, and Property and managing all aspects of the Subcontracts Department to include overall supervision, as well as, working on complex problems and exercising ethical judgment.

Apply Now [JB50095866](#)

Store Manager/ Director
 EWD
 Kuwait

You will be responsible for contributing toward store profitability by reaching store targets and increasing profit, ensuring that the products and goods which are in store are fully satisfying the needs of the customer, as well as, providing exceptional customer service and ensuring that employees also provide the same level of service.

Apply Now [JB3439898](#)

Language Art Teacher
 Global Bilingual Academy
 School - Kuwait

You will be responsible for using the common core standards, preparing effective lesson plans that include standards, skills, activities, large group, small group and one-one instruction, as well as, using a variety of assessment tools (formative and summative) and strategies to improve student learning.

Apply Now [JB3438566](#)

Science Teacher
 Global Bilingual Academy
 School - Kuwait

You will be responsible for using a variety of assessment tools (formative and summative) and strategies to improve student learning and implementing classroom management strategies to create a positive learning environment including time management, student engagement, and discipline.

Apply Now [JB3437496](#)

Teacher
 Young Ambassador
 Kuwait

You will be required to have a Bachelors Degree in English, Literature, Linguistics or similar, an ESL/TEFL teaching qualification, a native English speaker or has passed IELTS with 7.5 (proof required), as well as, 3 years experience teaching English as a Second Language and excellent communication and presentation skills

Apply Now [JB3437446](#)

Petroleum Engineer
 Leap
 Kuwait

You will be required to have experience with designing production tests, experience with writing recommendations for formation and DFIT testing points, as well as, PVT lab analysis experience and experience in designing data acquisition and designing the project SCAL program.

Apply Now [JB50096311](#)

Finance Manager
 Specialized Industrial
 Services Co. LTD (SISCO) - KSA

You will be responsible for developing and maintaining all necessary systems, policies and procedures to ensure effective and efficient financial management within the company, developing and maintaining timely and accurate financial statements and reports as per standards (IFRS), as well as, preparing all supporting information for the annual audit.

Apply Now [JB3441004](#)

**Maintenance Sales Manager-
 Department Manager**
 Gulf Group Co. - KSA

You will be responsible for coordinating company works with different departments, marketing company works with existing clients and working to introduce our company to new clients, supervising all estimations and helping the sales engineers to achieve sales targets, as well as, reviewing designs and BOQ specs.

Apply Now [JB3441102](#)

**Manager - Cash/Treasury &
 Banking**
 SAED Recruiters - KSA

You will be responsible for monitoring and managing daily corporate cash aggregation, completing short-term borrowing and short term investing, controlling cash balances and movement of funds from concentration accounts and other cash pools to where they are needed, as well as, reporting cash operation activities daily.

Apply Now [JB3441092](#)

**Telecom Business Process
 Consultant - TATA Consultancy
 Services - KSA**

You will be responsible for engaging with business to gather business functional requirements and defining business processes for Telecom Field Operations team, analyzing existing business processes and identifying opportunities for business process improvements, as well as, using market best practices and standards model to carry out FO business process analysis.

Apply Now [JB3441076](#)

Head Office Accountant
 Derwent Yeomans Executive
 JLT - UAE

You will be responsible for recording assets, liabilities, revenues and expenses, applying strong knowledge of international accounting principles and standards, preparing relevant and timely stand alone, aggregated and/or consolidated reports to stakeholders by compiling and analyzing accounting information on actual and forecasted basis.

Apply Now [JB3441145](#)

Warehouse Supervisor
 Mindfield Resources
 UAE

You will be responsible for managing a large team and report to the Logistics Director, oversee a wide variety of warehouse activities including shipping and receiving raw materials and/or finished goods and maintaining inventory and associated records, as well as, hiring and training and planning and assigning daily work.

Apply Now [JB3441124](#)

Head of Trade Finance
 MARS Recruitment
 Professionals - UAE

You will be responsible for ensuring safeguarding the banks' and customer's interest from any loss or bad reputation, increasing employee motivation and productivity and improving staff awareness especially in identifying Trade Finance money laundering issues, as well as, advancing the professional knowledge, skills and experience of the Trade Finance staff.

Apply Now [JB3441077](#)

**Marketing and Dental Clinic
 Manager**
 German Dental Oasis - UAE

You will be required to speak Russian, having minimum experience of 2 years in Marketing and Management, as well as, being available in Dubai for personal interview, along with having excellent Marketing and Management skills.

Apply Now [JB3441058](#)

**Vice President Doha Hub -
 Ground Services Management**
 Qatar Airways - Qatar

You will be responsible for strategy, business plan, operating budget, as well as, establishing Qatar Airways as an ethical contractor of services in a highly competitive market whilst maintaining exceptional service levels, and responsible for the operational performance of different service providers in Doha Hub ensuring that the work output meets agreed standard of quantity, quality, cost and time frame.

Apply Now [JB50096432](#)

PRPS Resident Engineer
 Hyder Consulting
 Qatar

You will be working on the Primary Reservoir Pumping Stations (PRPS) of our Mega Reservoirs project to fill a senior role within the team responsible for providing leadership and mentoring the team members, managing the co-ordination and delivery of the project to meet time quality and budgetary targets, whilst meeting or exceeding client expectations.

Apply Now [JB50096302](#)

**Director of Medical Staff
 Services**
 Geneva Healthcare - Qatar

You will be required to have a Bachelors' Degree plus 7 years' experience in MSS administration, MHA/MBA experience, with an equivalent of 5 years' experience at the executive level, preferable in Medical Staff Services, as well as, experience in an Academic Medical Centre and Certification and Licensure.

Apply Now [JB50096460](#)

Offshore HSE Advisor
 Maersk
 Qatar

You will be responsible for managing and integrating HSE discipline activities, in support of creating a sustainable Incident Free Organization offshore, championing Process Safety and continuously promoting a common understanding of the subject amongst workforce (both MOQ staff and contractors), as well as, participating in the delivery of sharp and SMART actions in relation to near-miss and incident reporting.

Apply Now [JB50096298](#)

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