

Architect / Interior Fit Out
 Icon Designs
 Kuwait

You will be responsible for overseeing a project mostly in completion, demonstrating a capacity for creativity, preparing project brief, complex schematic drawings from rough sketches, as well as, conceptual design of various types of projects with other team members to prepare the architectural construction drawings and documents

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SME Relationship Manager
 Bayt.com
 Kuwait

You will be responsible for acquiring companies that we have no significant revenue history with by selling our recruitment products & services, initiating and developing a strong relationship with companies who have recruitment needs, determining customer's recruitment needs, and preparing proposals to sell services that address these needs

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Finance Officer - Corporate
 Al Wazzan Regional
 Kuwait

You will be responsible for supervising, controlling, interpreting and communicating the fiscal operations of the company to provide information and guidance to the Senior Management, business administrator and finance committee, as well as, evaluating, developing and recommending fiscal policy that will result in sound fiscal management.

Apply Now [JB3448820](#)

Sales Assistant
 Lush Kuwait General Trading
 Co. - Kuwait

You will be responsible for embodying Lush five-star customer experience and ethics, supporting your Manager in their goals and aims for the store and always making sure that Lush message reaches our customers, alongside exemplary product knowledge.

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Sales Representative
 Beautique Co.
 Kuwait

You will be responsible for existing accounts, obtaining orders, and establishing new accounts by planning and organizing daily work schedule to call on existing or potential sales outlets, submitting orders by referring to price lists and product literature, as well as, keeping management informed by submitting activity and results reports.

Apply Now [JB3539616](#)

Head of Distribution
 Al Bahar United - Fono
 Kuwait

You will be responsible for providing leadership and guidance to distribution manager and wholesale manager, achieving organization goals incorporating superior customer service, business development, operation efficiency and profitability of market share, as well as, meeting the sales target of organization products and services in wholesale market.

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Assistant Manager
 CreativeBits Solutions
 Kuwait

You will be responsible for assisting the general manager in management of new projects, assuring smooth and error free business performance, managing contracts and developing contract procedures, guidelines, instruments and techniques, as well as, assisting in the Procurement Process

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Junior Purchase Engineer
 Kirby
 Kuwait

You will be reporting to the Head of Planning & Purchasing, and will be responsible for ensuring all procurement activities are carried out in accordance with the established company procedures, as well as, conducting technical review of requirements from Engineering/ Operations

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Network Pre-Sales Engineer
 AIT
 KSA

You will be responsible for supporting the sales process, serving as a technology adviser to both prospective customers and representatives of currently assigned client accounts, displaying a strong commitment to developing and maintaining long-term customer relationships, as well as, understanding customer requirements

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Regional Sales Manager
 vrinda Consultants
 KSA

You will be responsible for preparing and proposing commercial plans and budgets for the coming year(s), ensuring that the targets for turnover, profitability and outstanding days are realized, executing approved commercial plans within the set time limits and costing budgets, as well as, ensuring that the costs are controlled within set budgets.

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Lead Instrument Engineer
 Rygoncorp
 KSA

You will be responsible for reviewing and executing related maintenance jobs (non S/D) in the assigned area to ensure integrity and reliability of the plant assets, providing support and technical assistance, complying with MCO procedure, as well as, keeping the Area Asset Maintenance Manager updated.

Apply Now [JB3539612](#)

IT Coordinator
 Qatar National Bank (QNB)
 KSA

You will be responsible for administration and safeguarding from an IT perspective, identifying and improving business system needs and objectives, current operational procedures, problems, input/output requirements, data scope and successfully delivering services to support the enterprise's strategy systems and networks

Apply Now [JB50115514](#)

Executive Secretary for Management
 Golf Scaffolding - UAE

You will be responsible for planning, the scheduling for the General Manager & top management, greeting and meeting their visitors, ensuring that their offices are presentable for outsiders, as well as, dealing with other departments to organize work and ensuring it is done on time.

Apply Now [JB3294650](#)

Sales Executive
 Transdata Solutions
 UAE

You will be responsible for maintaining and developing good relationship with customers through personal contact or meetings or via mail, telephone, providing customers with quotations and negotiating the terms of an agreement and able to close Sales, as well as, identifying new markets and business opportunities.

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Process Engineer
 Grand Petroleum Services
 UAE

You will be responsible for all process calculations, developing deliverables like PFD's P&ID's, Equipment List, Philosophies and Process Calculation Report etc, as well as, providing inputs to other disciplines and being involved in review sessions.

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Project Manager
 Krehst Recruitment Solution
 UAE

You will be responsible for managing and leading the project from conception to delivery for the enterprise intelligent traffic system (ITS) project, interacting daily with clients to interpret their needs and requirements & represent them in field, as well as, performing overall quality control of the work.

Apply Now [JB3540117](#)

Sales & Marketing Rep.
 Specialized Import & Trading
 Company - Qatar

You will be responsible for maintaining good relationship with clients through regular visits, phone calls, e-mails, visiting potential customers for new business, negotiating the terms of an agreement and close sales, identifying new markets and business opportunities, as well as, reviewing your own sales performance and maintaining accurate records

Apply Now [JB3530910](#)

Female Sales Executive
 KBN Qatar
 Qatar

You will be responsible for identifying business opportunities by identifying prospects and evaluating their position in the industry, researching and analyzing sales options, selling products and meeting goals by establishing contact and developing relationships with prospects, as well as, marketing and promoting products and services of the company and looking for business opportunities.

Apply Now [JB3539480](#)

Project Manager
 Generic Engineering
 Technology - Qatar

You will be responsible for negotiating contracts with architects, vendors, contractors and other workers, securing building permits and licenses and delivery of materials and equipment to construction sites, conferring with supervisors or other managers to monitor construction progress, including worker productivity and compliance with building and safety codes.

Apply Now [JB3539264](#)

Head of Learning & Dev.
 Huxley Banking & Financial
 Services - Qatar

You will be responsible for overseeing the Learning and Development function and developing internal employees skills and job profile in order to ensure effectiveness, supporting the learning and development of different levels of the Bank and assisting in the implementation of training plans, aligning Learning and Development initiatives, as well as, ensuring the integration of functional business plans.

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