

Service Department Manager
 United Materials Company
 (UMC) - Kuwait

You will be responsible for installation, maintenance, trouble shooting, and repairs of water treatment systems, solid waste equipment, and wastewater treatment plants, maintaining and create work schedules, distributing workload to employees and performing other duties as assigned.

Apply Now **JB3586039**

Executive Manager, Leadership Development
 Mackenzie Jones - Kuwait

You will be responsible for succession planning, Hi-Po development and graduate development, managing a mid-sized and working directly with the CHRO to grow leadership potential within the bank across all business units.

Apply Now **JB3586149**

Payroll Officer
 Alghanim Industries
 Kuwait

You will be responsible for administration and record keeping of attendance/ leaves (all kinds), Over Time, bonuses, familiarity requirements, as well as, checking pay results for accuracy of payroll runs.

Apply Now **JB3586156**

Events and Marketing Coordinator
 Arab Media Forum - Kuwait

You will be responsible for planning, implementation and follow-up for all special events and annual receptions, coordinating event logistics, publicity, including public relations, advertising and collateral material design, production and distribution.

Apply Now **JB3586072**

Operation Planning Expert Engineer - WSP Group
 Kuwait

You will be responsible for planning short term (a week ahead), medium term (a year ahead) and long term (Two years ahead) power generation and transmission resources, making Load Forecast in the short, medium and long term and allocation of generation to different power stations.

Apply Now **JB50158691**

Government Relations Representative
 Mezzan Holding - Kuwait

You will be responsible for all direct interaction with Kuwait government agencies for issuance and renewal of necessary visas, work permits and residencies for all employees, and to coordinate with relevant Ministries for required government certifications/ approvals required by Mezzan Holding.

Apply Now **JB3585876**

GIS Developer/ Specialist
 Multi Technology Solutions
 Kuwait

You will be responsible for development of user required applications and/or customize existing applications within the GIS solution based on analysis and design documents provided, performing technical acceptance testing, obtaining user's approval of the developed/customized functions and features.

Apply Now **JB3584057**

Sales Engineer
 Al-Dhow for Environmental
 Projects - Kuwait

You will be responsible for identifying current and future customer service requirements by establishing personal rapport with potential customers, contactors and other persons in a position to understand service requirements.

Apply Now **JB3585756**

Training Manager
 Hilton Hotels Worldwide
 KSA

You will be responsible to act as a change catalyst for cultural and organizational transformation, serving as an integral component of the Human Resources function by supporting learning and development initiatives through Hilton's comprehensive training framework.

Apply Now **JB3586541**

Sales Mechanical Engineer
 Bandariyah International Co.
 Ltd. - KSA

You will be responsible for reviewing the contract conditions and customer requirements - New business opportunities - Business development and new markets, planning and implementing all marketing strategies aimed at attaining sales, market share and profitability growth for the company.

Apply Now **JB3586345**

Mechanical Design Engineer
 ABB
 KSA

You will be responsible for planning, conducting, and coordinating various Transformer engineering development activities, developing and maintaining transformer mechanical design, standard Bill of Material [BOM] structures, and drawing.

Apply Now **JB50158469**

Service Quality Engineer
 GE
 KSA

You will be responsible for implementing the quality management system processes and procedures, and maintain supporting documentation to ensure the integrity of the quality management system in service.

Apply Now **JB50158515**

Sales Manager (Datamena) - Middle East & Africa
 du/EITC - UAE

You will be responsible for planning, programs and strategies to expand the customer base in the marketing area and contributes to the development of training and educational programs for clients and maintaining consistent customer satisfaction with his/her segments.

Apply Now **JB3586356**

Real Estate Associate
 Douglas Scott Recruitment
 UAE

You will be responsible for engaging clients with a measured commercial approach while demonstrating skill in drafting sale and purchase agreements, development agreements, leases, security documentation and ancillary documents connected with a transaction.

Apply Now **JB50158986**

Business Development Executive
 The Discounter - UAE

You will be responsible for combining the art of design with the art of programming, that includes the translation of the UI/UX design wireframes to actual code that will produce visual elements of the web application, taking an active role on both sides and defining how the interface looks as well as how it works.

Apply Now **JB3584658**

Trade Compliance Manager
 Baker Hughes
 UAE

You will be responsible for managing staff in providing analysis of global trade issues such as Country of Origin, Custom Valuation, Export Licensing, and Technology screening, setting Trade Compliance requirements for business units and various process owners in adherence with applicable regulatory requirements.

Apply Now **JB50158998**

Service Sales Manager
 ABB
 Qatar

You will be responsible for creating, planning and implementing sales strategy, and strategic sales and business development initiatives, in alignment with global sales strategy. Achieves sales targets in respect of both budgets and sales efficiency.

Apply Now **JB50158467**

Middleware Sales Representative IV
 Oracle - Qatar

You will be responsible for managing accounts including the entire sales process from business development prospecting and specifications through contract negotiations, signing, and post-sales support.

Apply Now **JB50158564**

Sustainability Manager
 Stratus Recruitment
 International Ltd - Qatar

You will be responsible for Managing day-to-day team activities including mentoring and guiding staff, managing workload, and checking deliverables for quality and conformance and Leading the certification process for the project in line with Global Sustainability Assessment System (GSAS).

Apply Now **JB3586280**

Sales Associate
 Teejan International Co.
 Qatar

You will be responsible for greeting customers, understanding their needs and offers assistance to turn customer service into sales, advising the customers by providing information about the products and helping them make selections by building customer confidence; offering suggestions and opinions.

Apply Now **JB3586113**