

	KSA	Kuwait	UAE	Qatar	Oman	Bahrain
Economic Factors	Negative	Neutral	Neutral	Neutral	Negative	Negative
Valuation Attraction	Negative	Neutral	Neutral	Neutral	Positive	Positive
Earnings Growth Potential	Neutral	Negative	Negative	Negative	Positive	Neutral
Market Liquidity	Neutral	Negative	Neutral	Negative	Negative	Negative
		Abu Dhabi		Dubai		
Overall Market View	Neutral	Neutral	Neutral	Neutral	Negative	Neutral

Source: Markaz Research

MARKAZ: 'NEUTRAL' OUTLOOK FOR GCC STOCKS

ARE THE DRIVERS OF KUWAITI MARKET EUPHORIA IN JANUARY SUSTAINABLE?

KUWAIT: Kuwait Financial Centre "Markaz" report on GCC stock market outlook 2017 has stated that Boursa Kuwait has started this year on an explosive note. The much followed price index gained 16 percent while the weighted index gained by 11 percent as compared to 1.4 percent for MSCI GCC index and a negative 2.7 percent for Saudi Arabia. This has been among one of the sharpest rallies for Kuwait main index in recent years as the index posted positive gains for the fourteenth consecutive day. The surge in index is also matched by surge in liquidity.

While in the short run, a quick run up in the market is difficult to explain, in the long run stock market rally can only be sustained if there is concomitant increase in earnings. In the absence of healthy earnings growth, such sudden rise in market valuation will only feed speculators and invite fringe traders who will cause more harm than good for retail investors. It is clear that Kuwait and other GCC markets badly need active participation and support of institutional investors (SWFs, mutual funds, etc) in order to avoid hyper speculation. Regulators should engage with such institutional investors more actively in order to broad base their participation and encourage investment companies that manage funds and portfolios for such institutional investors. They will not only professionalize the market but can bring the much-needed stability in market activity, which will ultimately reduce volatility of the market.

There is a need to better align the institutional money in the market, best represented by mutual funds and portfolios managed by CMA licensed non-banking financial institutions. It is clear that KIA has shown a stable commitment to support the KSE since 1990's when it launched and backed the mutual fund industry and continue to back it since then in many ways including governance. In addition to KIA, the CMA licensed companies manage portfolios and funds that best incarnate the values of CMA best represented by transparent, well governed, and research driven investment, and exceptional records in anti-money laundering (AML).

Yet regulation, reaching the right balance between regulations and restoring market confidence through a spirit of partnership seems to be the missing variable, especially to those investment companies that managed to survive the crisis and grow. Such CMA licensed financial sector companies are the natural gates toward institutional investment to avoid any unwarranted euphoria or speculation.

At the beginning of 2016, we were positive on UAE while being neutral on Saudi Arabia, Kuwait and Qatar. UAE (especially



Dubai) was the outperformer in GCC markets, which was in-line with our expectations. Saudi Arabia stock market also returned positive helped by the recovery in oil prices towards the end of the year. Kuwait and Qatar ended the year flat. The overall S&P GCC index returned 9.5 percent in 2016 with better performance coming in the second part of the year. Despite over 50 percent rise in oil prices, investors seemed to take a wait and watch position before investing in the stock markets. This could be on account of poor corporate earnings growth and lower capital expenditures by GCC governments.

Economy

Qatar is expected to have the highest non-oil GDP growth rate (5.2 percent for 2017) in the region on account of the spending on infrastructure projects. In the recent budget, \$ 25 billion or 47 percent of the budget is earmarked for the completion of projects related to FIFA 2022. As of November 2016, Kuwait has awarded close to \$12 billion worth of contracts. Close to 58 percent of the projects awarded has been from the non-oil sector. Kuwait is in a favorable position when it comes to fiscal and current accounts. Overall we are Neutral on Kuwait, UAE & Qatar while Negative on the rest of the GCC on economic factors.

Earnings

Growth in the overall earnings for GCC countries is expected to be flat at 0.3 percent for 2017 as GCC governments cut down on budget and welfare spending. Economic heavyweights of the region - Saudi Arabia, Kuwait and Qatar saw their corporate earnings decline by 3.6 percent, 3.4 percent and 7.8 percent respectively while that of UAE remained flat during 2016. Oman's earnings witnessed a turnaround in 2016 and grew by 5.5 percent. 2017 could perhaps be seen as a year of consolidation and GCC corporates adjusting themselves to the new normal.

Valuation

Stock market returns for the GCC region, in 2016, with the exception of the UAE were

either flat or marginally negative. As a result of this, the stock valuation levels have drifted away from the fundamental values. For

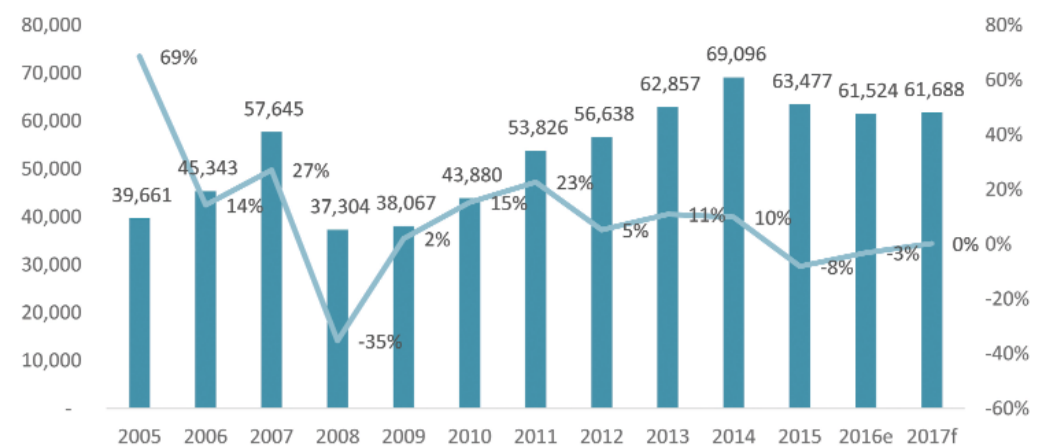
- Boursa Kuwait has started this year on an explosive note matched by a sudden surge in liquidity
- Kuwait and other GCC markets need active participation and support of institutional investors to avoid unwarranted euphoria or speculation that might require harsh reforms
- Need to align divergence between KIA support and CMA regulation to compliant licensed companies to professionalize and stabilize the market
- First tier CMA licensed companies have shown exceptional commitment as true market players in the market through innovation, stay in the market, governance, and exceptional record in Anti-money laundering (AML) making them natural partners for sustained growth to avoid setbacks that follow such sudden

instance, Price-to-earnings multiple for Saudi Arabia currently stands at 17.5x followed by Kuwait at 17.1x, and, in comparison with other major GCC markets such as UAE (P/E 12.2x) and Qatar (P/E 13.5x) they are trading at a premium. As a result, we are negative on Saudi stock market from a valuation standpoint while we remain neutral on Kuwait, UAE and Qatar. We are positive on Oman and Bahrain on account of higher dividend yields of 5 percent and 6 percent respectively.

Market liquidity

GCC stock markets have had some of the lowest levels of turnover in 2016 clocking in a turnover ratio at 34 percent despite the emerging market status of Qatar and UAE. Even the recovery in oil price during the 2nd quarter failed to increase the interest of investors in the region. Poor earnings growth in many of the key sectors, especially banks, did not augur well for improving the liquidity in the stock markets. We are

Figure: Earnings and Growth in GCC region, 2005- 2017



Neutral on Saudi & UAE while Negative on the rest from liquidity point of view.

Overall ratings

Saudi Arabia - Neutral

Saudi Arabia is entering an interesting phase now. It is undertaking a number of reforms, which are aimed at reducing the fiscal burden and increasing the employment opportunities for its youngsters. These reforms could cause some slowdown in the economy as the citizens adjust themselves to a new normal. Insurance sector continues to grow in the country despite the slowdown and is expected to continue in 2017 while construction related companies could suffer

hand, the government is spending on account of the 2022 FIFA world cup and targets a budget breakeven while on the other hand the financial sector of the country has suffered the most owing to government drawdowns. Telecom sector has been performing well in Qatar and is expected to continue it in 2017. Banking could take a hit as lower deposits could hamper credit growth. Valuations have not gone down in line with fundamentals, which is why we are negative on the Qatari market.

Kuwait - neutral

Kuwait has seen lot of positive signals going for it during 2017. Its project awards market is witnessing a turnaround as a number of projects were awarded in 2016. The project awards trajectory has been quite positive. Banks in the region are better placed compared to its GCC peers and are likely to perform well in 2017 while real estate could suffer negatively owing to stagnant sales, price declines and negative sentiment. The market is fairly attractive and there are some capital market reforms that are on cards that is expected to augur well for the market.

GCC debt market outlook 2017

The prolonged period of low oil prices has put a strain on government budgets across the region, exposing the dependence that GCC economies have on oil revenues. Saudi Arabia, Oman and Bahrain have all scrambled to raise funds through bond issuances to compensate for the fall in oil revenues. Their sovereign rating was also downgraded in 2016 on back of widening fiscal balance and sluggish economic growth. However, Saudi Arabia with its 'A1' rating remains in the investment grade while Oman (BBB-) and Bahrain (BB - Junk) have lower ratings.

The ratings downgrade has had a visible impact on the pricing of the bonds. KSA had to pay 185bps over the 10 yr US treasury bond while Oman had to pay 320bps over the 10-year treasury bond. GCC governments should carefully consider their borrowing and investment decisions while maintaining significant liquidity buffers for protecting themselves against short-term funding risk. Saudi Arabia, Kuwait, Qatar and UAE have significant headroom for borrowing as they have very little public debt outstanding. There is room for taking on more debt; however, it should be done only after careful considerations of the implications of building up debt and the impact of borrowing on domestic liquidity, credit, and central bank reserves. We expect GCC governments to cumulatively issue over \$ 74 billion of debt in 2017.

UAE - neutral

Dubai is looking to continue its spending on account of the Expo 2020 as most of the infrastructure projects enter the final phase of the building process by early 2018. Areas like tourism, finance, hospitality, trade should continue to grow in 2017. Abu Dhabi, on the other hand, has been prudent even during boom times and has comfortable reserves to tide through 2017. Despite this, the global market for oil is expected to remain subdued. Real estate, one of the main drivers of UAE's growth could take a hit in 2017 as sales are stagnating. As a result, we expect UAE to be neutral in 2017.

Qatar - negative

Qatar is an interesting case. On the one

ENERGY COMPANIES LEAD US STOCK INDEXES MOSTLY LOWER

WALL STREET WEEKLY MARKET REPORT

NEW YORK: Wall Street capped a week of milestones Friday with a day of listless trading that left US stock indexes mostly lower. Energy companies declined the most as the price of crude oil fell. Health care stocks posted the biggest gain.

Quarterly results from Microsoft, Starbucks and other big companies continued to be in focus. Bond yields fell after the government reported that the economy lost momentum in the last three months of 2016. More stocks fell than rose on the New York Stock Exchange. This week all three major indexes set all-time highs, including the Dow Jones industrial average, which held above the 20,000 mark after crossing that threshold for the first time on Wednesday.

"We've had an OK week," said Jason Pride, director of investment strategy at Glenmede. "Having a day when you just give back a little bit is not a bad thing."

The Dow fell 7.13 points, or 0.04 percent, to 20,093.78. The Standard & Poor's 500 index slid 1.99 points, or 0.1 percent, to 2,294.69. The Nasdaq composite index rose 5.61 points, or 0.1 percent, to 5,660.78. The tiny gain was enough to set another all-time high for the Nasdaq.

Small-company stocks did worse than the rest of the market. The Russell 2000 lost 4.89 points, or 0.4 percent, to 1,370.70. The market drifted between small gains and losses through much of the day as investors weighed company earnings and new data on the US economy.

The Commerce Department said the US economy grew at an annual rate of just 1.9 percent in the last three months of 2016, a slowdown from 3.5 percent in the previous quarter. For 2016, the economy grew 1.6 percent, the worst showing since 2011 and down from 2.6 percent in 2015.

A separate government report showed businesses spent more on industrial machinery, semiconductors and other big-ticket items last month, a sign US manufacturers seem to be doing better after a two-year slump. The economic snapshots sent bond prices higher. The 10-year Treasury yield fell to 2.48 percent from 2.51 percent late Thursday.

"The market right now is at sort of a crossroads," said Tom Siomades, head of Hartford Funds Investment Consulting Group. "We hit that huge psychological barrier and busted through it when we hit (Dow) 20,000 ... but

today's GDP number came in, for the most part, below expectations and brought everyone back down to earth."

Companies that posted disappointing quarterly results or outlooks for 2017 helped steer the market lower. Starbucks slid \$2.34, or 4 percent, to \$56.12 a day after the coffee chain reported weak sales growth and cut its sales forecast for the year. Chevron also turned in weaker-than-expected results. The oil company was the biggest decliner in the Dow, losing \$2.76, or 2.4 percent, to \$113.79.

Colgate-Palmolive tumbled 5.2 percent after its fourth-quarter sales missed analysts' estimates. The company's 2017 forecast also disappointed investors. The stock fell \$3.56 to \$64.68.

Companies that served up better results got a boost. Microsoft rose 2.4 percent, making it the biggest gainer in the Dow. The software giant reported stronger-than-expected quarterly results, largely due to its focus on online services and business software rather than its legacy Windows operating system. The stock gained \$1.51 to \$65.78.

Wynn Resorts surged 8 percent after it reported revenue that beat Wall Street's forecasts. The stock led all the gainers in the S&P 500, climbing \$7.58 to \$103.08. So far, 33.8 percent of the companies in the S&P 500 index have reported quarterly results for the last three months of 2016, according to S&P Global Market Intelligence. And 40 percent of those have posted results that beat financial analysts' forecasts, the firm said.

Investors also remained focused on the latest moves by President Donald Trump. His spokesman said the administration was considering slapping a 20 percent tax on imports from Mexico to help pay for his promised border wall, in an announcement that left markets uncertain about what it means for trade.

"I don't know anyone who would think of a trade war as good thing, or tariffs," Siomades said. "When you start going down that path, then the market all of a sudden retracts and says, 'Wait a minute, we have 1.9 percent GDP growth, how are higher tariffs and restriction on trade going to make that better?'" Benchmark US crude oil fell 61 cents, or 1.1 percent, to close at \$53.17 a barrel in New York. Brent crude, used to price international oils, slid 72 cents, or 1.3 percent, to close at \$55.52 a barrel in London.



NEW YORK: Traders work on the floor of the New York Stock Exchange on Friday. —AP

Major stock indexes in Europe and Asia were mixed.

Germany's DAX fell 0.3 percent, while France's CAC 40 slid 0.6 percent. Britain's FTSE 100 gained 0.3 percent. In Asia, Japan's benchmark Nikkei 225 index climbed 0.3 percent, helped by the dollar's surge against the Japanese yen, while Hong Kong's Hang Seng slipped 0.1 percent. Many Asian countries have begun holidays of varying lengths, curtailing trading across much of the region. Markets in China, South Korea and Taiwan were

closed while Malaysia's was open only in the morning.

In currency trading, the dollar strengthened to 115.09 yen from 114.42 yen on Thursday. The euro rose to \$1.0698 from \$1.0692.

Among metals, the price of gold slipped \$1.40 to \$1,188.40 an ounce. Silver rose 29 cents to \$17.14 an ounce. Copper added 2 cents to \$2.70 a pound. In other energy trading, wholesale gasoline dropped 2 cents to \$1.53 a gallon, while heating oil fell 2 cents to \$1.62 a gallon. Natural gas futures rose 1 cent to \$3.39 per 1,000 cubic feet. —AP