

Business

NREC reports KD3.6m net profit in Q1 2019; EBITDA KD 6.1m

Operating revenue reaches KD 4.2 million

KUWAIT: National Real Estate Company (NREC), which is presently developing properties valued at over \$2 billion in the Middle East and North Africa region, yesterday reported its financial and operational earnings for the first quarter of 2019, announcing KD 4.2 million in operating revenue, and KD 6.1 million in EBITDA.

The net profit reached KD 3.6 million for the quarter, while its EPS was 2.93 fils. The total assets stood at KD 468.8 million by quarter-end.

NREC Vice Chairman and Chief Executive Officer, Faisal Jamil Sultan Al-Essa, said: "NREC's earnings continue to be driven by our operating properties owned in Kuwait, Jordan, Libya and Iraq, in addition to sale of units in the developing mixed-use project in Egypt, and positive earnings

announced from our associate. The Company has also progressed in the development of the landmark project, Reem Mall, in Abu Dhabi. Together with Grand Heights in Egypt, the Company is set to grow and diversify its sources of operating cash flow in the coming years.

"The Company's debt reduction strategy has also continued to move forward through the completion of asset sale. The strategy aims to strengthen our cash position and enable us to focus on our promising landmark projects which are under development and our existing income-generating portfolio."

Located in Reem Island in Abu Dhabi, Reem Mall is a major new retail, leisure, dining and entertainment destination that comprises 450

stores and has a confirmed tenant-mix of leading retailers in the region and world. Grand Heights in Egypt is a residential development covering a total of four million square meters and caters to the housing needs of a growing population in Cairo and its suburban areas. In Kuwait, NREC manages the waterfront destination, Souq Sharq, and the El Joan resort. In Jordan, the Company owns and operates the South Aqaba Investment Park, a 1.5 million square meters property dedicated for warehousing, factories, companies and logistics in an attractive investment climate that provides access to major international markets and Free Trade Agreements. In Libya, NREC's Palm Residences is a residential project offering high-end facilities and security on the Mediterranean

coastline in Janzour, a suburb of Tripoli. In Iraq, the Company operates an existing property and is seeking new investment opportunities in close to largest and busiest ring road in Erbil.

Established in 1973 and listed on Boursa Kuwait, National Real Estate Company (NREC) is a real estate investment, development and property manager based in the Middle East and North Africa, developing assets exceeding \$2 billion. The Company's portfolio comprises a mix of retail, commercial and residential properties in the region. In addition to its core real estate business, NREC is the largest shareholder with a 22.3 percent share in Agility Public Warehousing Company K.S.C.P. which is one of the top ten logistics companies in the world.



Faisal Jamil Sultan Al-Essa

Vodafone slashes dividend after vast annual loss

LONDON: British telecoms giant Vodafone announced yesterday that it recorded a vast annual net loss of 7.6 billion euros (\$8.5 billion), hit partly by the sale of its Indian assets. The loss after tax in the 2018/2019 financial year to the end of March contrasted with profit of just under 2.8 billion euros last time around, Vodafone said in a results statement. Europe's biggest mobile phone company also slashed its shareholder dividend to lower debt, simplify activities and increase investment as part of its ongoing transformation strategy.

"The loss for the financial year of 7.6 billion euros was primarily due to a loss on disposal of Vodafone India (following the completion of the merger with Idea Cellular) and impairments," Vodafone said. Net losses including non-controlling interests hit just over eight billion euros. That compared with a profit of 2.4 billion euros a year earlier. The poor performance was sparked partly by a 3.4-billion-euro loss from the sale of Indian operations.

The London-listed firm also took a 3.5-billion-euro writedown on the shrinking value of its activities in India, Spain and Romania. Revenue meanwhile slid 6.2 percent to 43.7 billion euros, hit also by competitive pressures. "We are executing our strategy at pace and have achieved our guidance for the year, with good growth in most markets but also increased competition in Spain and Italy and headwinds in South Africa," said chief executive Nick Read. "These challenges weighed on our service revenue growth during the year, and together with high spectrum auction costs have reduced our financial headroom."

Vodafone cut its full-year dividend to nine cents per share, down from 15 cents per share the previous year. Back in November, Read launched a 1.2-billion-euro cost-cutting plan aimed at transforming the company's fortunes.

"The group is at a key point of transformation," he said yesterday, adding Vodafone was "radically simplifying our operations, generating better returns from our infrastructure assets and continuing to optimize our portfolio". "To support these goals and to rebuild headroom, the board has made the decision to rebase the dividend." Yesterday's results come after Vodafone sold its New Zealand subsidiary this week to an investment consortium in a deal worth NZ\$3.4 billion (\$2.2 billion). In August last year, Vodafone's Indian division merged with Idea Cellular to become the country's biggest mobile phone company with more than 400 million customers.

Vodafone and Idea flagged the tie-up in March 2017 and the deal is expected to further shake up India's giant telecom industry. The nation's telecoms sector was jolted in 2016 when Asia's richest man Mukesh Ambani launched Jio with market-defying tariffs for consumers, sparking fierce competition and sector consolidation. —AFP

Nissan profits hit 'rock bottom' as Ghosn weighs

TOKYO: Crisis-hit Japanese car company Nissan yesterday unveiled net profits at a near-decade low as it battles to recover after the shock arrest of its talismanic former boss Carlos Ghosn.

Net profits for the fiscal year to March 2019 came in at 319 billion yen (\$2.9 billion), the lowest since 2009/10 when the company was struggling in the wake of the global financial crisis. It was a decline of 57 percent compared to the previous fiscal year and the profit outlook for the current fiscal year was forecast to be even worse-at 170 billion yen.

"The performance is a challenging one and we want to change this," Chief Executive Officer Hiroto Saikawa told reporters. Yesterday's figures represented a "rock bottom" for the company, he said, adding: "Please give us time to recover."

The firm has been crippled by the reputational damage caused by the legal woes of former chairman Ghosn, who faces four formal charges of financial misconduct that he denies.

"There are many negative legacies inherited from the previous management," said Saikawa.

"To tell you the truth, there was a period when we could not concentrate on business" during the Ghosn affair, said Saikawa. But analysts point to several problems for the Japanese firm beyond Ghosn, including apparently declining relations with its French partner Renault and a dearth of new products.

"They've got to let go of Carlos Ghosn, he's out of the company, he's no longer a director, they have to move beyond that, it's a distraction," said Christopher

Richter, an analyst for the CLSA brokerage based in Tokyo. Saikawa "has been in the top job for more than two years—that's half of a model cycle—so I don't think you can lay all the blame with Mr. Ghosn," Richter said.

He said Nissan has an "old and unattractive portfolio" and "desperately need new products", the development of which has been delayed both by the difficulties surrounding Ghosn and the Renault-Nissan relationship. Saikawa said sales had held up in Japan and China but was "tough" in the United States and Europe.

He is coming under increasing pressure, with several shareholders demanding his departure at a meeting last month. His term is up for renewal at the end of June.

But he brushed off calls for his resignation saying he wanted to launch a fresh start for the firm and would discuss the timing of his stepping down "at the appropriate time."

'Differences of opinion'

Nissan, along with Renault and Mitsubishi Motors, make up an unusual three-way alliance that has grown to become the top-selling car group. Ghosn was the driving force between bringing the firms together and has since alleged that Nissan launched an investigation into him over fears he was hoping to merge the Japanese and French companies.

The appointment of new Renault boss Jean-Dominique Senard should open a "new chapter" in ties, said Saikawa earlier this year but the Japanese firm continues to resist anything approaching a merger, which is being pushed by the French firm.

Saikawa admitted "differences of opinion" with Senard on the future make-up of the Alliance, including the capital partnership between the two companies. "But what I (and Senard) agree on is that now is not the time for that discussion. Nissan should fully focus on the recovery and stabilisation of its business performance. "Mr Senard gives us full support on this point," said Saikawa.



YOKOHAMA: Nissan Motors president and CEO Hiroto Saikawa speaks during a press conference to announce the company's 2019 financial results at its headquarters in Yokohama yesterday. —AFP

A spokesman for Renault contacted by AFP said the figures were "regrettable".

"What is bad for Nissan is bad for Renault and vice-versa. And these results are not good news for the Alliance. These results reinforce the idea that we need changes," the spokesman said.

"Joining forces is necessary to fight our competition which is not waiting around for us."

Ghosn was released on bail of \$4.5 million last month under strict conditions, including restrictions on seeing his wife—which the tycoon described as "cruel and unnecessary".

Local media have said that any trial of the former boss may not start until next year.

Ghosn denies all the charges against him and has vowed in several statements to "vigorously defend himself against these baseless accusations". —AFP

EU regulators helping Google, Facebook, says Snapchat chief

LONDON: The head of Snapchat warned European regulators yesterday that their efforts to protect user data were entrenching the positions of internet giants such as Google and Facebook.

Snapchat CEO Evan Spiegel's comments in London came three months after the UK parliament published a scathing report accusing Facebook of acting like "digital gangsters" who brazenly violate privacy rules.

The European Union took the lead last year by implementing a strict General Data Protection Regulation (GDPR) policy making platforms' access to customer data more transparent and easier for users to control. Spiegel called the European approach well-meaning but potentially self-defeating.

"I think that some of the regulation like GDPR, for example, may end up entrenching very large players," he told a business conference organized by The Wall Street Journal. "If you're a small publisher today and

you want to run ads on your website, it's very very hard to do that because you are not at scale, you don't have a giant ads platform, so you might want to plug into Google, for example, or Facebook," he said. "And if you do that, you're basically going to have to tell your customers that you are selling your data to Google or Facebook." Snapchat is a picture and video sharing tool especially popular among teens.



Snapchat CEO Evan Spiegel

Spiegel said the mobile phone app is regularly used by 75 percent of all 13- to 34-year-olds in the United States. It now has 190 million daily users—about 60 million more than Twitter—but is still operating at a loss.

The Financial Times estimated that the company will have to raise new capital in three years if it continued burning through cash at current rates. Snap's inability to make a profit reflects other platforms' struggles to generate ad revenue. The industry is going through a thorough re-think that tries to balance growth with a rising backlash against how personal details are bought and sold for targeted ads. —AFP

UK unemployment rate hits 45-year low

LONDON: British unemployment has fallen to a 45-year low, official data showed yesterday, with the economy holding up despite prolonged Brexit uncertainty. The unemployment rate eased to 3.8 percent in the three months to March—the lowest level since the final quarter of 1974, the Office for National Statistics (ONS) said in a statement. That compared with a 44-year low of 3.9 percent in the quarter to February.

"The UK labour market has been remarkably resilient in the face of Brexit-related uncertainty," Hargreaves Lansdown senior economist Ben Brettell said in reaction to the latest data. "These are really strong numbers given the headwinds the economy is currently facing." The ONS said that the UK employment rate was estimated at 76.1 percent, which was the joint-highest figure on record. However the strong jobs figures were not necessarily translating into higher productivity, analysts noted. "There are valid concerns that UK firms are hoarding labor instead of much-needed capital expenditure," said Brettell. "Why would you invest large sums in new plant or machinery in such uncertain times, when you could hire an extra worker and get broadly the same result?" —AFP

EXCHANGE RATES

Table containing exchange rates for Al-Muzaini Exchange Co., Dollarco Exchange Co. Ltd, Bahrain Exchange Company WLL, and Arab countries.