

Business

Markaz organizes training session on effective communication in workplaces

Masterclass features workplace culture advisor and speaker Dawn Metcalfe



KUWAIT: Kuwait Financial Centre "Markaz" announced that it recently organized a masterclass featuring internationally renowned workplace culture advisor, author and speaker Dawn Metcalfe. The masterclass, which was entitled "Effective Communication in High-Performing Teams" and held at Chairman's Club, Kuwait City, on 17 November, came as part of Markaz's ongoing efforts to create and sustain an organizational culture that thrives on open and candid communication and enables employees to reach their full potential.

During the hybrid event, which saw the enthusiastic participation of Markaz employees, Dawn delved deep into the critical importance of effective communication in building successful, well-engaged and high-performing teams. She shared powerful ideas to improve communication skills. The session focused on understanding our own emotional reactions to others, and that no matter where we come from, it is equally hard to have the difficult conversations that are vital for success. The participants in



Dawn Metcalfe



Peter Kelly

the event also received a signed copy of the speaker's book, 'The HardTalk Handbook'.

"Operating in a complex and highly specialized business environment, Markaz professionals have been bred to understand from 47 years of company experience that one of its strongest success factors has been to communicate clearly, transparently and often, to win and retain the fullest confidence of its clients," said Peter Kelly, Executive Vice President,

Human Resources, Markaz. "Candid business conversations can sometimes be uncomfortable, particularly when work boundaries overlap, and can reduce the effectiveness of communication around critical issues. The highly engaging masterclass by Dawn Metcalfe was a significant addition to our efforts aimed at encouraging our people to be skilled in speaking up and speaking out to ensure that our clients' interests are at the heart of every professional discussion."

Dawn authored The HardTalk Handbook and Managing the Matrix and is also the founder and Managing Director of Dubai-based consultancy PDSi. She is an expert in winning business behaviors and her professional focus is on how individuals, teams and businesses can use the levers already available in their organizations to build sustainable cultures to match and support their objectives. She speaks regularly at industry and private events and writes for many publications including Harvard Business Review.

EnerTech Kuwait signs \$190m financing facility for Sindh's Nabisar-Vajihar water project

KARACHI: On 17 November 2021, an official ceremony for signing of the financing documents of senior facility worth \$190 million for Nabisar-Vajihar Water Supply was held in Karachi, Pakistan. CEO of EnerTech Global Abdullah Al-Mutairi and Ambassador of Pakistan Syed Sajjad Haider attended the ceremony virtually.

The concession agreement was signed between the EnerTech Holding Company and the Government of Sindh, Pakistan on 24 June 2021. The project aims to build and operate a historic water supply and storage project, with a total project cost of

about \$190 million, in the Thar region of Sindh province, Pakistan. The water provided by the project will be used for the water sector. Energy, which will lead to job creation and development in the Thar region of Sindh.

EnerTech Holding is a wholly-owned by the Kuwait Investment Authority (KIA). The 25-year concession agreement is for the processing and supply of 45 cusec water from Napisar, Sindh, via a 61-kilometre pipeline to Vajjihar, Sindh. Mutairi, while expressed his views on the strategic project, applauded the government of Pakistan, financial institu-



tions/banks and his team of Ener Tech Pakistan for timely execution of this project. He regarded Pakistan as an emerging economy and expressed his desire/aim to invest, develop projects and avail opportunities in clean water, renewable energy and sustainable

infrastructure development in Pakistan. Ambassador Sajjad applauded all the stakeholders on the "historic day" and emphasized that realization of the Agreement is manifestation of growing bilateral relations between the two countries.

Huawei's latest nova 9 comes jam-packed with new experiences

KUWAIT: Six years ago, Huawei launched the Huawei nova Series. Huawei's trendy smartphone series for the younger generation. Since the series' conception, it has been on an upward trajectory and continued to drive innovation, unique design, and affordability.

While Huawei's smartphone offering is much more known for the Huawei Mate Series and Huawei P Series: Both series exemplify Huawei's dedication to innovation and it is not hard to see how the two line-ups became so loved by smartphone consumers across the globe. However, we see a rising star in the Huawei nova Series.

Today, we are putting the Huawei nova Series center-stage and giving it the attention it deserves. By end of October 2021, we'll see the arrival of the Huawei nova 9 - featuring a stunning design and display, innovative camera features with the 50MP Ultra Vision Camera System, supercharging capa-

bilities, visionary Super Device features all complemented with a smooth performance, and even more apps, thanks to AppGallery.

Dubbed as the Trendy flagship & Camera King, the Huawei nova 9 is set to be an affordable, fashionable, and high-performance smartphone that is packed with apps and innovation.

AppGallery on Huawei nova 9

Since AppGallery's launch in 2019, the platform has been updated to boast a diverse and multiplying variety of apps that cater to the majority of use-cases. To put this into perspective with a couple of key statistics, Huawei works with over 4.5 million registered developers to constantly bring new content to the platform, with over 141,000 apps integrated with HMS (Huawei Mobile Services).

These are huge numbers and are set to grow further. Thanks to AppGallery, Huawei nova 9 will come armed with all the latest apps, making it the perfect companion if you want anything and everything at your fingertips.

Created for the younger generation, the Huawei nova 9 will come with a host of social media and chat applications including the most popular ones. These will all be downloadable via AppGallery or via the official developer sites. Looking for some-



thing to eat when there is nothing in the fridge? It is now even easier to get your favorite food delivered directly to your door, with your HUAWEI nova 9.

Play with nova

With nova 9, you will be able to experience a constant stream of exciting, challenging, and enriching games, connecting you with the games you want to play. The anticipated new nova: Huawei nova 9 is officially in Kuwait now.

CBK announces winners of Al-Najma draws

KUWAIT: Commercial Bank of Kuwait conducted the weekly draws on Al-Najma Account and Salary Transfer Campaign yesterday. The draws were conducted in the presence of Ministry of Commerce and Industry representative Ahmed Al-Basman.

The results of the draws were as follows:

1- Al-Najma weekly account - the prize of KD 5,000 went to the winner Ibrahim Ismail Al-Ghreir

2- Salary account campaign - the prize of up to KD 1,000 went to the winner Abrar Yaqoub Hameed Hasan

The bank stated that the salary campaign is aimed at customers who transfer their salaries of KD 500 or more to the Bank, especially Kuwaiti employees and residents working in the government, oil sectors and companies listed with the Bank as well as retirees, and take

advantage of the benefits of this campaign and get an instant cash gift from KD 400 to KD 500 or an interest-free loan for a period of up to four years and up to KD 70,000. Kuwaiti pensioner, along with expatriate customers who transfer their debt to the Bank will receive an instant cash gift of two percent from their transferred debt up to KD 1,000.

The bank stated that Al-Najma Account prizes are distinguished by the highest cash prize and diversity of prizes throughout the year clarifying that the account offers weekly prize of KD 5,000, monthly prize of KD 20,000 and a semi-annual prize of KD 500,000 in addition to the largest prize - linked bank account payout of KD 1,500,000.

Al-Najma Account can be opened by depositing KD 500, and customer should maintain a minimum amount of KD 500 to be eligible to enter all draws on Al-Najma Account prizes. As for the chances of winning, the more balance a customer maintains in Al-Najma Account, the more chances the account holder will get to win, the account also offers additional benefits like the ATM card, a credit card against customer's account and all CBK banking services that customer can enjoy.

Burgan Bank reveals winners of Yawmi account draw

KUWAIT: Burgan Bank announced yesterday the names of the daily draw winners of its Yawmi account draw, each taking home a cash-prize of KD 5,000.

The lucky winners are:

- Mubarak Abdullah Al-Enezi
- Tariq Mohammad Al-Barrak
- Ghassan Mohammad Zein
- Ramadhan Abdulfattah Abuhakmah
- Waleed Saleh Alali

In addition to the daily draw, Burgan Bank also offers a quarterly draw with more chances to win higher rewards, offering the chance to one lucky customer to win KD 125,000 every three months. The Yawmi Account offers daily and quarterly draws, wherein the quarterly draw requires customers to maintain a minimum amount of KD 500 in their account for two months prior to the draw date. Additionally, every KD 10 in the account will entitle customers to one chance of winning. If the account balance is KD 500 and above, the account holder will be qualified for both the quarterly and daily draws.

solutions by stc launches online payment solutions 'Tajer'

KUWAIT: Solutions by stc, the specialized business arm of Kuwait Telecommunications Company - stc, announced the launch of an integrated solutions powered by Payzah called "Tajer" that aims to support organizations, especially SMEs, in setting up their E-commerce platforms. The full fledge solution builds on solutions by stc's various products targeting the B2B segments under the Company's extensive offering line.

Tajer offers customers a variety of innovative features including designed and ready to use E-commerce website, a payment gateway, point-of-sale solution, and ECR (electronic Cashier Registration) system to streamline their operations seamlessly and with ease. The solution will aid businesses in saving valuable time and effort through a cost-effective approach that will streamline their unique digital transformation journeys. Business owners will be able to track their expenses and income while storing their invoices to track sales and instantly issue receipts to customers via email and other means and mediums.

With a wealth of added features, Tajer can improve businesses in various business models, providing a dedicated payment gateway. Through Tajer platform, merchants can set their target areas according to their branches, receive notifications on new orders, integrate their various social media channels, manage inventory, provide delivery estimates, generate invoices, and offer payment options such as K-Net, credit card or cash on delivery.

Tajer platform is designed to assist merchants in their digital transformation strategies, and powered by Payzah, an innovative cloud-based payment company specialized in providing online payment solutions. By automating and digitizing the process, Tajer by Payzah can assist companies in generating higher sales by managing payments and orders efficiently, in addition to scheduling deliveries, boosting online sales, and other retail-based solutions. Through the e-Store solution, merchants can utilize effective sales tools and instant reporting features that are incorporated into the platform to boost overall efficiency and aid decision-making procedures. Merchants can also benefit from the integrated promotional tools to schedule campaigns for any of their products and services while tracking the progress to enhance their sales figures, taking control of the stock & Inventory management. This will allow merchants to generate PDF invoices to share with clients, while enjoying additional benefits that can be managed through the Tajer mobile App or the platform's web app.

Moreover, Tajer offers more solutions for merchants like payment gateway that enables merchants to add various payment methods to their own website or application to facilitate online transactions. Plus, POS solution that accept electronic card payments for the merchant's customers in safer and more efficient way with the flexibility of using a wide range of cards including credit, debit, GCC issued cards or international ones. In addition, electronic cash register (ECR - cashier) system that is designed to assist merchants in selling their products in more effective way in retail outlets. Merchants can track sales, minimize register errors, collect inventory data and much more.

solutions by stc released a statement indicating that the new platform Tajer aims to reshape the local E-commerce market by introducing a cost-effective and full-fledged concept that offers an array of value adding benefits. In line with its commitment to provide a range of B2B solutions all under one roof, solutions by stc continues to introduce innovative solutions that enable businesses in implementing their digital transformation strategies while enhancing their operational activities. B2B customers can enjoy the numerous features offered by Tajer through custom tailored bundles that serve their own unique needs. solutions by stc will also be offering special discounts and affordable monthly rates to assist each business segment in achieving their strategic goals.

solutions by stc stated that the Company is proud to offer this innovative and transformative platform to its B2B customers who will greatly benefit from the feature packed solutions. Since the onset of the pandemic, solutions by stc has been keen to support SMEs in their gradual recovery and return to normalcy. Through this approach, the Company released a variety of value adding solutions in addition to Tajer, which is now available to customers seeking to adopt a simple and streamlined online payments and business solutions to enhance their operations.